

## HREU Expired Script

Hi I'm Looking For \_\_\_\_\_.

Hello, my name is \_\_\_\_\_ I sell real estate with \_\_\_\_\_.

I noticed that your home came off the market today...Were you aware of that?(\_\_\_\_\_) great.

I just have a quick question for you... how soon...Do you need to get this home SOLD?(\_\_\_\_\_)INTERESTING.

*(IF THEY ARE ANGRY TRY ONE OF THE FOLLOWING LINES.(REMEMBER MIRROR-MATCH)*

*You're probably getting a lot of calls today. That must be pretty frustrating.)*

If I could get your home sold for you in the next, say 60 to 90 days, ...what would that do to your plans?(\_\_\_\_\_) I see.

When you first put your home for sale, where were you planning on moving to?(\_\_\_\_\_) I understand. When were you planning on being there by?\_\_\_\_\_.

Why do you think your home didn't sell?(\_\_\_\_\_)I see.

What process did you use when you chose your previous agent?(\_\_\_\_\_)REALLY.

Have you already decided on your next agent, or will you be interviewing several and choosing the right one?

I would like the opportunity for you to interview me for the job. That way I can help you move to:\_\_\_\_\_. Let's meet later today - is \_\_\_pm or \_\_\_pm better for you? I also have \_\_\_\_\_morning available.

*IF YOU SILL NEED TO CLOSE...*

\_\_\_\_\_ if you felt confident that your home would sell now, would you list it now?(\_\_\_\_\_)Interesting...