

Possible Topics

(These go hand in hand with Harris Rules)

Mindset and Motivation

Goal Setting

Scarcity Versus Abundance

Daily Habits of the Top Producer

Profit is your Product

The Spokes in the wheel model of Lead Generation

Know your Magic Number

Become a Listing Agent

Daily Success Game

Repetitious Boredom Pays Off

Six Critical Things

Be the Best at What Matters Most

What does Rich Mean?

Rules for the Successful Team

The System is the Solution

Master Plan to Financial Freedom